



Pacific Customs Brokers

International Trade Solutions



Cutting through **red tape...** your **PREMIUM** Customs Broker



Global Export Seminar

'Step by Step' Session on Selling & Shipping Globally

Pacific Customs Brokers and **Pacific Overseas Forwarding** are offering a seminar on exporting from Canada. This seminar will focus on exporting products to countries other than the United States and will be of interest to those business owners looking to expand their traditional product market. The seminar will provide you with a solid foundation of reporting, record keeping requirements and terms of sale. You will also have a better understanding of Free Trade Agreements, regulations and how to prepare the documentation for export.

Presentation Speaker:

Richard Brinkert, CCS - Certified Customs Specialist and Business Account Manager for both Pacific Overseas Forwarding and Pacific Customs Brokers. Richard has 25+ years experience in Canadian and U.S. customs brokerage, freight forwarding logistics and warehousing.

Guest Speakers:

Vaughn Wright - Assistant Vice President of the Trade and Supply Chain with HSBC Bank Canada in Vancouver. Vaughn has assisted Western-based companies involved in international trade for 20 years.

Topics Include:

- ▶ Foreign Affairs exporting services
- ▶ Obtaining a business number
- ▶ Export controls, sanctions and permits
- ▶ How to report your exports
- ▶ Import and export documentation
- ▶ Free trade agreements
- ▶ Incoterms
- ▶ Financing arrangements
- ▶ Letters of credit
- ▶ Modes of transportation
- ▶ Temporary exports
- ▶ Fines and penalties

Date, Times and Location:

Pacific Customs Brokers - Seminar Room

101 - 17637 1st Avenue, Surrey, BC

Thursday, March 8, 2012

#1 9:00am - 11:30am

Registration Information:

Workshop Fee: The cost for the seminar is \$95 CAD per person. Light refreshments included.

How to Register: Complete the attached registration form and mail or fax with your cheque or credit card information to:

Pacific Customs Brokers

ATTN: Yvette Fox
101 - 17637 1st Avenue
Surrey, British Columbia
Canada V3S 9S1

Contact Information:

Pacific Customs Brokers

Phone 604.538.1566

Fax 604.531.3120

Email seminars@pcb.ca

Registration Deadline:

Monday, March 5, 2012

**24 hour cancellation notice is appreciated*

Registration Form (Please Print or Type)

Please Fax Completed Registration Information to 604.531.3120

Name _____		Title _____	Seminar # _____	Company _____		Type of Industry _____
Name _____		Title _____	Seminar # _____	Address _____		
Name (as it appears on credit card) _____		VISA <input type="checkbox"/> M/C <input type="checkbox"/> Cheque <input type="checkbox"/>	Payment type	Bill Account <input type="checkbox"/>	City/Province _____	
Credit Card Number _____		Expiry Date _____	Month / Year _____	Postal Code _____		Telephone # _____
Signature _____				Fax# _____		E-Mail _____