



# Pacific Customs Brokers

International Trade Solutions



Cutting through **red tape...** your **PREMIUM** Customs Broker



## Doing Business in the USA Seminar Are You Considering an Expansion into the USA Market?

Pacific Customs Brokers is proud to be one of the presenters and sponsors for the *Doing Business in the USA Seminar*. The USA is a huge and responsive market of 300 million buyers that is very receptive to Canadian and imported goods. This seminar is designed to help you understand the market, plan your approach, and suggest practical methods for implementing your business / marketing plans. The *Doing Business in the USA Seminar* will be of interest to any new or existing company that wants to sell their Canadian or imported products/ services in the United States. Attendees will include: Canadian manufacturers, distributors, agents, consultants, and other business advisors. This is also an ideal opportunity for existing exporters to update new key employees.

### Topics of the Seminar Include:

- ▶ U.S. Travel / Immigration Planning
- ▶ Business Planning / Taxation
- ▶ Business Formation / Com'l Transactions
- ▶ Canada / USA Distribution / Logistics
- ▶ U.S. Customs Clearance Guidelines
- ▶ Canada / USA Border Update
- ▶ Canadian Government Programs & Services
- ▶ U.S. Sales / Marketing Strategies

### Date, Times and Location:

**Delta Town and Country Inn**  
6005 Hwy 17, Delta, BC  
*Thursday, November 3, 2011*  
8:45 am - 2:45 pm - Program  
2:45 pm - 4:30 pm - Meet the Presenters

### Presented / Sponsored By:

- \***Lou Kazubski** - U.S. Licensed Customs Broker and Operations Manager with Pacific Customs Brokers Inc.
- \***Greg Boos** - Attorney at Law, Bellingham, WA, specializes in USA Immigration Law
- \***Max Legg** - Partner, Moss Adams LLP, Certified Public Accountants, Bellingham, WA
- \***Gene Moses** - Attorney at Law, Bellingham, WA, specializes in Corporate Law
- \***Jim Pettinger** - President, International Market Access, Inc.
- \* **Wells Fargo** - international banking, wealth management, foreign exchange
- \***Canadian Trade Commissioner**

### Registration Information:

**Seminar Fee:** The cost for this session is \$195 per person if pre-registered, or \$225 at the door (HST included). If 2 or more people register at the same time the cost for each person will be reduced to \$145 per person. If registered on / before October 28, deduct \$25 per person.  
**Special:** After lunch only \$75.

### How to Register:

Complete the attached Registration Form and mail, fax or email your information to:

### International Market Access, Inc.

PO Box 94430  
Richmond, BC  
V6X 8A8  
**Fax:** 604.272.2544  
**Email:** dbusa@UCanTrade.com

### Contact Information:

Carol Jackson at International Market Access, Inc.  
**Phone:** 1.800.799.8848  
**Email:** dbusa@UCanTrade.com  
**Website:** www.UCanTrade.com

**Registration Form** (Please Print or Type)

**Please Fax Completed Registration Information to 604.272.2544**

Name _____		Title _____	Seminar # _____	Company _____		Type of Industry _____
Name _____		Title _____	Seminar # _____	Address _____		
Name (as it appears on credit card) _____		VISA <input type="checkbox"/> M/C <input type="checkbox"/> Cheque <input type="checkbox"/>	Payment type	Bill Account <input type="checkbox"/>	City/Province _____	
Credit Card Number _____	Expiry Date _____	Month / Year _____	Postal Code _____	Telephone # _____		
Signature _____			Fax# _____	E-Mail _____		